

STIHL PTY. LTD.

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STIHL®

20 April 2007

Stuart Canning
Cannings Outdoor Power Equip
PO Box 623
MT.WAVERLEY VIC 3149

Dear Stuart

I am pleased to advise that your performance in 2006 placed you in the top 10 Dealers nationally which is a significant achievement in its own right. Consistency in high achievement year-after-year is the mark of professionalism.

Overall STIHL experienced a tough year in 2006 which continues into 2007 - contrary to the trend of past years however our profit results were good and in line with budget. In 2006 our market share in most major categories grew including chainsaws. I would like to personally congratulate you for your contribution in helping STIHL again.

2006 saw the continued rollout of our Imaging Program and "STIHL Retail Readiness Program" on an accelerated basis with over 50% of our Dealers now imaged in the modern "franchised" common look.

Thank you once again for your efforts and as is tradition, please accept the enclosed small gift as a token of our appreciation. This gift commemorates STIHL's 80th Anniversary and the sale of its 40 millionth chainsaw which occurred in 2006.

Yours sincerely,
STIHL PTY. LTD.



WALTER ROSO
MANAGING DIRECTOR.